

DRAPE				
Drape	Advance	Standard		
Drape - 12 Foot (Black)	\$ 5.00	\$ 6.50	FT	Linear Ft
Drape - 12 Foot (Silver)	\$ 5.00	\$ 6.50	FT	Linear Ft
Drape - 16 Foot (Black)	\$ 5.00	\$ 6.50	FT	Linear Ft
Drape - 16 Foot (Silver)	\$ 5.00	\$ 6.50	FT	Linear Ft
Drape - 8 Foot (Silver)	\$ 3.00	\$ 3.90	FT	Linear Ft
Drape—8 Foot (Black)	\$ 3.00	\$ 3.90	FT	Linear Ft
Drape - Wedding Installation Package	\$ 360.00	\$ 468.00	EA	EVT
MISCELLANEOUS EVENT FEES				
Cleaning Charges				
Cleaning Charge Ballroom (per section for Exhibits)	\$ 250.00	\$ 250.00	EA	EA
Cleaning Charge - Convention Hall (per hall)	\$ 500.00	\$ 500.00	EA	EA
Dumpster Removal Fee (up to 3 tons)	\$ 400.00	\$ 400.00	EA	EA
Dumpster tipping Fee per ton over 3	\$ 50.00	\$ 65.00	EA	EA
Service Charge				
After Hours Access (12 a.m. - 6 a.m.)	\$ 150.00	\$ 150.00	EA	HR
Non Scheduled Operating Staff Over Time	\$ 150.00	\$ 150.00	EA	HR
Room Re-Set Charge	\$ 30.00	\$ 30.00	EA	MAN/HR
Police Officers	\$ 30.00	n/a	EA	HR
Police Officers - Supervisor	\$ 35.00	n/a	EA	HR
Exhibit Hall Lighting (Per Hall - Non Event Hours)	\$ 50.00	\$ 50.00	EA	HR
Contracted - Piano Tuning	\$ 95.00	\$ 123.50	EA	EA
Contracted Services				
Emergency Medical Technicians—ALS	\$ 42.00	\$ 54.60	EA	HR
T-shirt Security	\$ 15.60	n/a	EA	HR
T-shirt Security—Supervisor	\$ 18.30	n/a	EA	HR
Contractors 20%	Varies for event	Varies for event	EA	EVT
Returned Check Fee	\$ 35.00	\$ 35.00	EA	EA
Balloon Removal Fee	\$ 150.00	\$ 150.00	EA	HR
Core Changing on Locks	\$ 50.00	\$ 65.00	EA	EA

LABOR*				
	Advance	Standard		
Event Supervisor				
Event Supervisor	\$ 30.00	\$ 39.00	EA	HR
Event Supervisor Over Time	\$ 45.00	\$ 58.50	EA	HR
Box Office Supervisor				
Box Office Supervisor	\$ 20.00	\$ 26.00	EA	HR
Box Office Supervisor Over Time/Holiday	\$ 30.00	\$ 39.00	EA	HR
Ticket Sellers				
Ticket Sellers	\$ 15.00	\$ 16.90	EA	HR
Part Time Ticket Seller Over Time/Holiday	\$ 22.50	\$ 29.25	EA	HR
Ticket Taker/Usher				
Ticket Taker/Usher	\$ 13.00	\$ 16.90	EA	HR
Ticket Taker/Usher Over Time/Holiday	\$ 19.50	\$ 25.35	EA	HR
Security Officer				
Security Officer	\$ 19.00	\$ 24.70	EA	HR
Security Officer - Over Time/Holiday	\$ 28.50	\$ 37.05	EA	HR
Off-Duty Police Officer	\$ 25.00	\$ 32.50	EA	HR
Security Supervisor				
Security Supervisor	\$ 24.00	\$ 31.20	EA	HR
Security Supervisor Over Time/Holiday	\$ 36.00	\$ 46.80	EA	HR
Receptionist				
Receptionist	\$ 14.00	\$ 18.20	EA	HR
Receptionist Over Time	\$ 21.00	\$ 27.30	EA	HR
Receptionist Holiday	\$ 35.00	\$ 45.50	EA	HR
Electrician				
Electrician	\$ 60.00	\$ 78.00	EA	HR
Electrician Holiday	\$ 150.00	\$ 195.00	EA	HR
Electrician Over Time	\$ 90.00	\$ 117.00	EA	HR
Set Up Personnel				
Set Up Personnel	\$ 22.00	\$ 28.60	EA	HR
Set Up Personnel Holiday	\$ 55.00	\$ 71.50	EA	HR
Set Up Personnel Over Time	\$ 33.00	\$ 42.90	EA	HR
Custodian				
Custodian	\$ 22.00	\$ 28.60	EA	HR
Custodian Holiday	\$ 55.00	\$ 71.50	EA	HR
Custodian OT	\$ 33.00	\$ 42.90	EA	HR

1000 19th Street | Virginia Beach, VA | 23451-5674 | Phone (757) 385-2000 | Fax (757) 437-2077

LIFTS					
Lifts Per Hour					
Lift - Boom Lift 40'	\$ 125.00	\$ 162.50	EA	HR	
Lift - Standard Forklift	\$ 50.00	\$ 65.00	EA	HR	
Lift - Reach Master 95'	\$ 200.00	\$ 260.00	EA	HR	
Lift - Scissor 20'	\$ 50.00	\$ 65.00	EA	HR	
Lift - Scissor 40'	\$ 125.00	\$ 162.50	EA	HR	
Lifts Per Day					
Lift - Boom Lift 40'	\$ 300.00	\$ 390.00	EA	DAY	
Lift - Standard Forklift	\$ 200.00	\$ 260.00	EA	DAY	
Lift - Reach Master 95'	\$ 500.00	\$ 650.00	EA	DAY	
Lift - Scissor 20'	\$ 200.00	\$ 260.00	EA	DAY	
Lift - Scissor 40'	\$ 300.00	\$ 390.00	EA	DAY	
EQUIPMENT					
Chairs *					
	Advance	Standard			
Chair - Exhibit Hall ADA Assembly	\$ 2.00	\$ 2.60	EA	EA	
Chair - Exhibit Hall ADA Exhibitors	\$ 5.00	\$ 6.50	EA	EA	
Chair - Folding Exhibit Hall - Assembly	\$ 2.00	\$ 2.60	EA	EA	
Chair - Folding Exhibit Hall - Exhibitors	\$ 5.00	\$ 6.50	EA	EA	
Chair - Gray Lounge (VIP Caster)	\$ 50.00	\$ 65.00	EA	EA	
Chair - High (Baby Chair)	\$ N/C	\$ N/C			
Chair - Executive Swivel	\$ 50.00	\$ 65.00	EA	EA	
Chair - Ticket Taker Stool (Non-Qualified)	\$ 50.00	\$ 65.00	EA	EA	
Chair - Telescopic Seating Platforms (3pc. minimum)	\$ 150.00	\$ 195.00	EA	EA	
Tables *					
Table - 18" Classroom	\$ 12.00	\$ 15.60	EA	EA	
Table - 30" X 4'	\$ 12.00	\$ 15.60	EA	EA	
Table - 30" X 6'	\$ 12.00	\$ 15.60	EA	EA	
Table - 30" X 8'	\$ 12.00	\$ 15.60	EA	EA	
Table - 3' Round Cocktail	\$ 12.00	\$ 15.60	EA	EA	
Table - 5' Round	\$ 12.00	\$ 15.60	EA	EA	
Table - 6' Round	\$ 12.00	\$ 15.60	EA	EA	
Linen					
Table - Linen Cover	\$ 5.00	\$ 6.50	EA	EA	
Table - Skirt	\$ 8.00	\$ 10.40	EA	EA	
Skirted Tables					
Table - Skirted 18" Classroom	\$ 25.00	\$ 32.50	EA	EA	
Table - Skirted 30" Square	\$ 25.00	\$ 32.50	EA	EA	
Table - Skirted 4'	\$ 25.00	\$ 32.50	EA	EA	
Table - Skirted 6'	\$ 25.00	\$ 32.50	EA	EA	
Table - Skirted 8'	\$ 25.00	\$ 32.50	EA	EA	
Stage					
Stage - 8 X 8 (48"-72")	\$ 25.00	\$ 32.50	EA	EVT	
Risers— 6 X 8 (18"-24"-30") *	\$ 20.00	\$ 26.00	EA	EVT	

* Included for qualified food and beverage functions or with meeting room or ballroom rentals. Qualified events, such as food and beverage functions that meet minimum levels of spending, qualify for free use of certain equipment.

EQUIPMENT CONTINUED...

Misc. Equipment	Advance	Standard		
Signs - Portable Clear Acrylic (Non Qualified)	\$ 5.00	\$ 6.50	EA	DAY
Barricades	\$ 5.00	\$ 6.50	EA	EA
Full Length Mirror	\$ 25.00	\$ 32.50	EA	EA
Mobile Coat Racks (Non Qualified)	\$ 25.00	\$ 32.50	EA	EVT
Music Stand Lights	\$ 5.00	\$ 6.50	EA	EVT
Music Stands	\$ 5.00	\$ 6.50	EA	EA
Electrical Power Strip	\$ 12.95	\$ 12.95	EA	SALE
Safe Rental	\$ 25.00	\$ 32.50	EA	DAY
Stanchions (Non Qualified)	\$ 10.00	\$ 13.00	EA	EA
Ticket Boxes	\$ N/C	\$ N/C		
Traffic Cones	\$ 5.00	\$ 6.50	EA	EVT
Grease Barrels	\$ 100.00	\$ 130.00	EA	EVT
Pads, pens, mints (Non-Qualified)	\$ 2.00	\$ 2.60	EA	Person
Pianos				
Piano - Concert Grand	\$ 150.00	\$ 195.00	EA	DAY
Piano - Upright Studio	\$ 75.00	\$ 97.50	EA	DAY
Piano tuning	\$ 95.00	\$ 95.00	EA	HR
Flags				
Flags - American	\$ N/C	\$ N/C		
Flags - Virginia State	\$ N/C	\$ N/C		
Flags - Virginia Beach City	\$ N/C	\$ N/C		
Lecterns and Boxes				
Lectern - ADA (Charge only in Ex. Hall)	\$ 25.00	\$ 32.50	EA	EA
Lectern - Table Model (Charge only in Ex. Hall)	\$ 25.00	\$ 32.50	EA	EA
Lectern - Presidential (Charge only in Ex. Hall)	\$ 25.00	\$ 32.50	EA	EA
Lectern - Standard Floor (Charge only in Ex. Hall)	\$ 25.00	\$ 32.50	EA	EA
Dance Floors - Non Qualified *				
Dance Floor - 4X4 Portable - Black	\$ 10.00	\$ 13.00	EA	EVT

* Non-Qualified Events – Certain events that do not meet minimum levels of spending do not qualify for free use of certain equipment. Non-qualified pricing is applied to facility equipment that is used in a situation other than its intended use or when minimum spending is not anticipated.

TICKETING				
Outside Ticket Printing Charges	Advance	Floor *		
Tickets.com setup	\$ 150.00	N/A	EA	EVT
KIS/Rolled Ticket Charges	\$ 0.03	\$ 0.03	EA	EA
Tickets.com Customer Service Charge	\$ 0.25	\$ 0.25	EA	EA
Tickets.com Charges (per ticket charge)	\$ 0.25	\$ 0.25	EA	EA
UTILITY SERVICE				
Electric Service				
Electrical Order - 120v 2000w 1 Phase	\$ 85.00	\$ 105.00	EA	EA
Electrical Order - 208v 100amp 1 Phase	\$ 420.00	\$ 545.00	EA	EA
Electrical Order - 208v 200amp 1 Phase	\$ 570.00	\$ 745.00	EA	EA
Electrical Order - 208v 30amp 1 Phase	\$ 240.00	\$ 310.00	EA	EA
Electrical Order - 208v 50 Amp 1 Phase	\$ 330.00	\$ 430.00	EA	EA
Electrical Order - 208v 100amp 3 Phase	\$ 520.00	\$ 680.00	EA	EA
Electrical Order - 208v 30amp 3 Phase	\$ 340.00	\$ 445.00	EA	EA
Electrical Order - 208v 50amp 3 Phase	\$ 430.00	\$ 565.00	EA	EA
Electrical Order - 208v 200amp 3 Phase	\$ 670.00	\$ 875.00	EA	EA
Electrical Order - 208v 300amp 3 Phase	\$ 760.00	\$ 990.00	EA	EA
Electrical Order - 208v 400amp 3 Phase	\$ 850.00	\$ 1,110.00	EA	EA
Electrical Order - 480v 3 Phase	Call for Pricing	Call for Pricing	EA	EA
Water Service				
Meeting Room Water Service—up to 300 people **	\$ 75.00	\$ 97.50	EA	Station

*Floor orders are requests submitted one (1) week prior to event load-in.

**Contact your Event Manager for further details regarding water service.